

Collateral Management Services

By Collateral Management Service S.A. (CMS), an affiliate of the Cotecna group

Collateral Management



- > Under the mechanism of Collateral Management, CMS takes legal and physical control of the storage facility holding an inventory, which is thus put by its owner under our management. Based on such controls, and its inspection on the arrival of the goods, CMS issues to the lender a warehouse receipt covering the inventory, and commits itself not to release any part thereof prior to receiving a valid release order from the lender. This allows the goods to become eligible collateral security in the context of a loan.
- > Services can be extended to cover monitoring of the flow of goods from their point of origin (if such is the time of disbursement of the loan) to the warehouse, and from the warehouse to their destination (for example an export point). Custody of the goods can also be completed by custody of the related documentation.
- > In a nutshell, Collateral Management not only provides the security necessary to the structuring of transactional finance, but also ensures that lenders keep track of the application of the loans, on a real time basis.

CMS as your Collateral Manager



- > Our Collateral Management services are based on the combination of a fully dedicated team in Switzerland with a strong presence in the field wherever we operate.
- > In Geneva, the activity is coordinated by a team of specialists with decades of proven experience in inspection, financial services, and international trade as well as legal and insurance matters. CMS is thus in a position to examine a proposed transaction under all its perspectives and propose risk management and mitigation solutions that are both optimal and realistic.
- > This team in turn relies on our strong execution capabilities locally, to implement such solutions and provide true security to the transaction.

We offer collateral management services in:

- > **South America** (Argentina, Uruguay, Brazil, Ecuador)
- > **Black Sea & Mediterranean** (Russia, Turkey, Egypt)
- > **Dubai**



By selecting CMS as your Collateral Manager, you entrust your security to a truly global player of impeccable reputation and first class professional indemnity cover.

- > You will also benefit from the efficiency gains provided by the unique internet-based collateral management administration application: **VESTALIS®**
- > Vestalis offers the following functionalities:
 - Contracts, audit & due diligence details, site photographs, etc. available on-line.
 - On-line real time reports on stock movements as well as warehouse receipt and releases positions.
 - Electronic transmission of release orders by lenders.
 - Contract details.
 - Messaging to CMS.
 - Inventories valuation based on user's input.

A demonstration of Vestalis is available on:
<https://www2.cotecna.ch/VestalisV2/Login.aspx>

Contact:

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